



Muahmmad Muzammil Malik

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● ABOUT ME

Passionate Business Developer with a focus on creating growth opportunities and building meaningful client relationships. Experienced in planning strategies, analyzing markets, and driving results with a practical approach. Committed to supporting teams and optimizing processes to achieve business goals effectively.

● EDUCATION AND TRAINING

01/01/2022 – 10/01/2026 Karachi, Pakistan

BACHELOR'S IN COMPUTER SCIENCE Emaan Institute of Management Sciences and Technology

Bachelor's in Computer Science with a solid foundation in programming and software development. Studied core areas such as data structures, databases, and web development. Worked on multiple university projects that helped strengthen practical and problem-solving skills. Also developed personal projects to explore new technologies and improve coding ability. Completed a development internship, gaining hands-on experience in real-world tasks and team collaboration. Overall, built a practical mindset toward developing efficient and reliable software solutions. **Level in EQF** EQF level 6

● WORK EXPERIENCE

APPLICATION DEVELOPER – WEBLINX SOLUTION – 01/04/2023 – 04/07/2023 – KARACHI, PAKISTAN

As a Frontend Developer, I crafted responsive and visually appealing user interfaces for websites and software applications. I collaborated with designers and backend developers to create seamless and interactive user experiences. My work involved writing clean, efficient code using modern frontend technologies and frameworks. I ensured cross-browser compatibility and optimized performance for various devices. Additionally, I implemented accessibility best practices to make applications usable for all users. I continuously updated my skills to incorporate the latest industry trends and deliver innovative solutions.

APPLICATION DEVELOPER – AIMTECH INNOVATE – 01/08/2023 – 10/04/2024 – KARACHI, PAKISTAN

As a Senior Frontend Developer, I lead the design and development of responsive, visually compelling user interfaces across multiple websites and software applications. I manage collaboration between design and backend teams to deliver seamless, interactive user experiences. I write clean, scalable code using advanced frontend technologies and frameworks, ensuring cross-browser compatibility and optimal performance on all devices. I oversee the implementation of accessibility standards to guarantee inclusive usability. Additionally, I coordinate project timelines and mentor junior developers, continuously driving innovation by integrating the latest industry trends.

BUSINESS DEVELOPMENT EXECUTIVE – TECHPULSE INNO – 01/04/2024 – 16/01/2025 – KARACHI, PAKISTAN

As Co-founder and Business Developer at Techpulse Inno, I oversee all business operations and strategic growth initiatives. I manage the team and coordinate daily workflows to ensure project efficiency and quality. My role involves building strong client relationships, identifying new market opportunities, and driving business development efforts. I collaborate with different departments to align business goals with project execution. Additionally, I lead efforts to optimize processes and enhance overall team performance. I am committed to steering the company towards innovation and sustainable success.

As Chief Executive Director at Thirdot, I currently lead all business operations, serving as Business Developer, Director, and Office Manager. I oversee the entire management spectrum, coordinating teams, optimizing workflows, and ensuring smooth day-to-day operations. My role involves strategic planning, driving business growth, and building strong client and stakeholder relationships. I am responsible for aligning company goals with execution, mentoring team members, and maintaining high operational standards. Additionally, I continuously implement innovative solutions to improve efficiency and performance. I am committed to steering Thirdot toward sustainable growth and long-term success.

● **SKILLS**

brand marketing techniques | manage staff | market research | carry out sales analysis | manage budgets | strategic planning | prospect new customers | collaborate in the development of marketing strategies | market analysis | international business